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SRQ MAGAZINE GUIDE TO HOME TRENDS • MARCH 2014

# HOUSE+HOME ROUNDTABLE

Find out about fresh new home design trends and influences from homebuilders, home design contractors, landscape architects and kitchen suppliers creating the most gorgeous living spaces in Sarasota and Manatee

Counties. Copy by Jay McManemon. Photos by Evan Sigmund.

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## ARTISTIC POOLS OF SARASOTA

TJ WARREN, OWNER

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HOW IMPORTANT IS IT TO UNDERSTAND EACH CUSTOMER'S NEEDS WHEN DESIGNING AND CONSTRUCTING A PROJECT? For starters, I believe that owning a pool building company means being involved in every facet of pool building from start to finish. It's getting outside and meeting people, getting to know them and discovering their individual desires and needs. That's one of the preeminent perks of my job-there are so many great people from all walks of life in the Sarasota area, and they each have a unique story to tell. There is a certain power in personality, and finding out what inspires a person helps me to better understand what kind of architectural pool conception will best fit their needs upon completion. I typically put together multiple plans for the client to choose from, and make individualized tweaks as necessary. From conception to completion, I'm involved with the clients at every single phase of construction for every single job, and our customers certainly appreciate the effort. I'm not timid when it comes to breaking a sweat or getting dirty hands-to me that means you're doing the job well, and it shows you care. And the customers see first-hand the involvement, thoughtfulness, and integrity that our organization is all about. It's all part of Artistic Pools' passion for the pursuit of perfection, and it comes natural to my company's character as well as my own. Also, there is the desire to get better, achieve more and never plateau. Our motto is not to be the biggest, but the best. And understanding each and every customer and their needs and desires helps in achieving this, because that means the finished project will be distinctive in and of itself, rather than a customary, run-of-the-mill pool that is mass-produced elsewhere throughout innumerable backyards in Florida. And when our customers understand that they are getting a truly unique swimming pool, they understand how much we care.

> "I meet with all of our customers, work on weekends, and I'm not afraid to roll my sleeves up and get my hands dirty."

### **Artistic Pools of Sarasota**

5253 Old Ashwood Drive, Sarasota, FL 34233

Phone: 941-376-4099 • www.artisticpoolsofsarasota.com

While remodeling tile indoors, T.J. Warren couldn't help but notice those who were doing the same outdoors on swimming pools. Finding it to be a more intriguing option that allowed for more time in the great outdoors, Warren soon got involved, but just as soon found out that it was more different and difficult from doing tiles indoors than it looked. One thing led to another and now, over a decade later, Warren is the owner of the pool building company that Sarasota Herald-Tribune readers voted as the best in 2012–the first different company to win the award in 19 years. But word-of-mouth of the expertise and quality work of Warren's company didn't just bubble to the surface last year. For 12 years, Artistic Pools has steadfastly provided Sarasota and Manatee county residents with everything from simple fixes and weekly chemical maintenance and cleaning to top-to-bottom conception and construction of a client's dream pool. Warren has a solid understanding of what will work best from his time of working in the field as a sub-contractor prior to the inauguration of Artistic Pools. While most people associate swimming pool businesses with the day-to-day maintenance work, that only represents a minute portion of the scope of Artistic Pools offerings and services. Remodels are the most in-demand projects, whether it's taking an existing pool and adding new equipment, screen cages, spas and such, or removing the old pool and starting completely anew. Newer trends such as saltwater and natural pools have been requested more and more as the years go on. In giving back to the community, Warren and his company help fund quarterly ads to assist in finding missing children. He also enjoys sponsoring a child for the summer program at Girls Inc., a local nonprofit organization, to provide happiness to Suncoast residents outside of the aquatic happiness with which he has become an expert in providing already and looks forward to doing for years to come.

## DWELL REAL ESTATE

MARC RASMUSSEN, BROKER/OWNER



**HOW HAS TECHNOLOGY CHANGED YOUR BUSINESS?** When I bought my first house in 1997, the only way I could find out which houses were for sale was to talk to a realtor, drive around looking for yard signs and peruse the Sunday newspaper. Back then you could not find anything online, such as what homes were for sale, what had recently sold in a neighborhood or how far a home was from your work. Technology has dramatically changed how people shop for homes. Today, 92% of home buyers start their search online. They are armed with a variety of information sources to make their search easier.

DWELL Real Estate was opened in 2011 with a focus on recruiting agents that practice top-of-the line professionalism and embracing technology to better serve our buyers and sellers. Our flagship website DwellingWell.com consistently attracts thousands of new and returning visitors every month. This steady stream of potential home buyers allows us to market your property more effectively. DWELL agents have developed a tremendous knowledge of the Sarasota real market which not only helps our buyers locate their dream home faster but also better positions our seller's home in the marketplace.

This typically leads to a higher sale price and shorter days on the market. While we are known for our strong emphasis on technology we have not forgotten that real estate is a relationship business. Our priority is to maintain a strong human connection with our buyers and sellers. Technology assists us with our job but it is top-notch communication with our clients that really sets us apart.

### "We embrace technology while maintaining a strong human connection to the clients we represent."

### **DWELL Real Estate**

1626 Ringling Boulevard, #101, Sarasota, FL 34236

Phone: 941.822.0708 • www.DwellingWell.com

DWELL Real Estate is Sarasota's full-service real estate firm. At DWELL, they are as discerning and particular as you are – they only want the best: the best agents, the best service, the best guidance, and the best attitude. Buying a home or investment property can be a painstaking task if not guided by the capable hands of a confident, informed professional. The agents all work full-time because at DWELL, real estate is a career, not a hobby. Whatever your goal—finding the new perfect home, income-producing rental property, vacation condo, or retirement community—DWELL Real Estate can get you where you want to be.

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## EDGEWATER CONTRACTORS

JAY ANDERSON, PRESIDENT AND OWNER



### TELL ABOUT A RECENT PROJECT YOU'RE PROUD OF AND INSPIRED

**BY.** A 6,000-square-foot custom-built waterfront residence on Longboat Key that creates more energy than it actually uses is something I can be very proud of. Originally a late-1960s ranchstyle house a third of the size sat on the lot, but the new owners wanted something larger to accommodate their full-time living needs and desires as well as visiting family and friends. Roughly 16 months later, my partners and I had constructed a beautiful state-of-the-art home that sits snug on a jaw-dropping waterfront lot featuring expansive views of Sarasota Bay on one side and a deep-water canal with boat basin on the other.

To meet the desires of each personality, this split-level, threefloor Coastal Beach home is an efficient blend of classic and modern, and a great example of what can happen with some give-and-take. Taking full advantage of the aquatic crossbreezes, there is not a single room in this home without windows presenting a wonderful view. Amenities include a salt water, solar-heated swimming pool, a custom-designed kitchen, library, home theater, rooftop breakfast deck, full outdoor kitchen, fire pit, solar panels, three boat docks, three-car garage, five bedrooms and six bathrooms. Probably chief among all amenities, though, is the nearly zero-percent energy bills. Honestly, it would take two hands to count all the certifications for sustainability this home currently has or will receive. And that's great, because this home is certainly one that can lead by example for the future of homebuilding in both our region and the world at large. Many people think that to have a home with a low carbon footprint, you must sacrifice luxury and enjoyable amenities, and that is certainly not the case at all.

### "Home is the feeling you get when you walk in the front door and know that this is where you belong."

### **Edgewater Contractors**

229 S Osprey Ave. Suite 101, Sarasota 34236

Phone: 941-366-1525 • www.edgewatercontractors.com Email: office@edgewatercontractors.com

Jay Anderson, president and owner of Edgewater Contractors, describes his company as a boutique builder, saying that when clients call, they get to talk directly to him. This more personal touch extends to Anderson's focus on community. An ambassador to the Longboat Key, Lido Key, St. Armand's Key Chamber of Commerce, Anderson also donates materials to Habitat for Humanity and the Goodwill Foundation. Anderson finds the clients in the Sarasota region wonderful to work with and as such, like to reciprocate the feeling and give back. Anderson possesses a state-certified general contractor's license and is a member of the National Home Builders Association, the Florida Home Builders Association and the Manatee Home Builders Association. Anderson's first-hand knowledge comes from a lifetime of experience: From summers working in construction with his father to his college training in construction management, to working with contractors for five years to owning his own contracting business, the varied and valuable experience Anderson has gained along the way has been showcased in many high-demand projects. From new-home and condominium construction, to renovations and rehabilitation, Edgewater Contractors operates under a high degree of professional principles and integrity to ensure all clients achieve long-lasting results that they will be happy with.

## EUROPEAN MARBLE

JOSEPH LUBRANO, PRESIDENT

### WHAT IS UNIQUE ABOUT YOUR PRODUCT OFFERINGS AND

SERVICE? European Marble offers thoroughly customizable stone projects. Sometimes clients and architects, designers or builders bring us photos or plans that they are inspired by; we work with them to figure out the most appropriate materials and details to create their unique look. European Marble has specialists at every phase of the project and we employ a team approach to make sure that the finished product meets the needs of the clients and is flawlessly executed. We work with suppliers from around the world to find the highest quality marble, granite, onyx, limestone and engineered stones to satisfy our client's needs. State-of-the-art fabrication equipment allows us to construct countertops, fireplaces and water features that become the centerpieces of our clients' homes. We are proud of all of our projects, no matter what size or scope they are. We take care of all of our clients whether they do something as small as vanity or as large as a whole estate. European Marble has an expansive showroom where our clients can review materials, edge options and a wide variety of design styles. From the traditional outdoor pizza ovens of Italy to remote controlled hidden television lifts our showroom demonstrates real applications of our products.

### "Our clients are our number one priority. We want to bring their vision for a beautiful project to its completion."

### **European Marble**

### 1820 North Lime Ave., Sarasota, FL 34234

941-955-9536 • www.europeanmarble.com



For more than 40 years, European Marble has been creating original designs for the area's finest homes and businesses. Stepping inside the gleaming marble and granite showroom will take your breath away. Everywhere you turn, the rooms seem carved from the ancient rocks deep inside mountain quarries. The floors, the walls, the model kitchen and lavatory, and even the furniture were created out of awe-inspiring marbles and granites from around the world. Owner, Joseph Lubrano still feels that sense of wonder as he walks through his large inventory. Lubrano was born south of Rome and started in the marble industry at the age of 10, following his father and grandfather to work after school. When he opened Sarasota's first marble company over 40 years ago, he brought with him the pride and tradition of his family. Today, he employs over 50 craftsmen that he has personally trained. This work can be found in Florida's exclusive communities, businesses and churches as well as in several other states in the eastern part of the country. The technology has changed from the early days, however, a piece of marble that may have taken two weeks to cut using a hammer and chisel now takes only minutes. As a result, granite, renowned for its beauty, has become increasingly popular for countertops. It also offers more strength and better scratch and heat resistance than synthetic counters. European Marble also carries ceramic tiles, and the showroom is filled samples and examples of personalized designs.

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## KMACK CLEANING & JANITORIAL SERVICES

DUDLEY AND JANICE MITCHELL, OWNERS



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WHAT MAKES YOUR PRODUCT AND SERVICES UNIQUE? What makes us unique is that, not only are we a family owned business, but we are also a very hands on business. We have quite a number of clients that we serve on a regular basis, and we pay close attention to each of their individual needs. We pride ourselves in being very detail-oriented with our cleaning services and we seek to exceed our clients expectations at all times. We want our clients to be satisfied to the point that they recommend and refer us to their friends and family throughout the community. Initially, we sit down with our clients one-on-one to find out exactly what they are looking for through a needs assessment. Every home has different needs, and we concern ourselves with placing close attention to those needs. In this industry, we see a lot of quick, once-over cleaning jobs, and we like to go a bit deeper and provide clients with deep clean options that go beyond the surface. We have trained eyes, and we're able to go into a home and spot things that need more attention to detail, and that's why our motto is "we inspect what the customer expects".

"You have to be a good listener in this business. Everyone has their own set of needs, and in order to satisfy those needs, you have to first listen to find out what those needs are."

**Kmack Cleaning and Janitorial Services** 

Phone: 941-587-2125 • www.sarasotajanitorialservice.com

When you need a janitorial service to provide regular maintenance at your location, you can rely on the professionals at Kmack Cleaning & Janitorial Services in Sarasota, Florida. Let our team keep your business looking great day after day. Appearances matter when you are running a business. Customers notice when floors are dirty, carpets are grimy and bathrooms are messy. Keeping your business clean is a small but important step that you can take to impress everyone who walks through your door. If you want to put your best foot forward, let our team of janitors come to your location and take care of every maintenance issue that you specify. We are reliable, efficient, and always professional. You will never have to worry about keeping your business, building, or office looking spic and span. We work with clients throughout the Sarasota area, and we are looking forward to working with you. Our services include retail cleaning, pressure cleaning, commercial cleaning, maid service and property maintenance. To find out more about what we can offer you, or to schedule our first visit, call us today.

ROUNDTABLE HOUSE+HOME INSIGHT CREATIVE MARKETING SECTION :: SRQ MAGAZINE MARCH 2014

## NATIVE SUN PAINTING

WHAT DIFFERENTIATES YOU FROM OTHERS IN YOUR INDUSTRY?

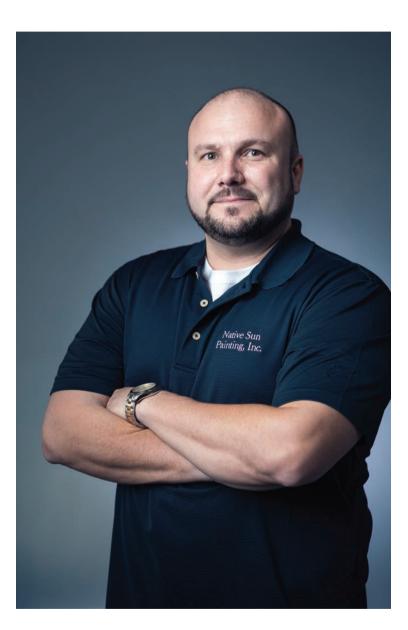
What sets me apart from others is that I have a very well rounded understanding of the painting business. I have worked as a sales representative for a large paint manufacturer, which has given me a good working knowledge of paint products and allows me to help the customer feel more comfortable with the products that I offer. Additionally, I have formal training in painting and mixing, which has provided me with the necessary skills, knowledge and confidence to ensure that I always provide the customer with outstanding quality and service. I am a third generation Sarasota native; my family began painting here in the 1950s, and over the years, we have made a lot of connections in the community. We work with great contractors and homebuilders, and we have been able to establish and maintain strong working relationships with them, and with our clients. Ultimately, I have a strong desire to make the city that I call home, and that my family has called home for over 70 years, look beautiful. I take ownership over every home that I work on as if it were my own. At Native Sun, most of our work is focused on residential re-paints, high-end new homes and commercial properties. We recently finished work on the brand new Smacks restaurant on Bee Ridge Road and re-paint for Columbia restaurant on St. Armand's Circle. We are also doing a lot of work on homes in The Concession Golf Club. I take pride in driving around this town and showing off job sites that I have worked on that are new or that have lasted the test of time. We do the type of work that customers expect in Sarasota.

> "I take great pride in the fact that my family has helped keep Sarasota beautiful for over 60 years."

**Native Sun Painting** 

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Phone: 941-350-6543 • www.nativesunpainting.com



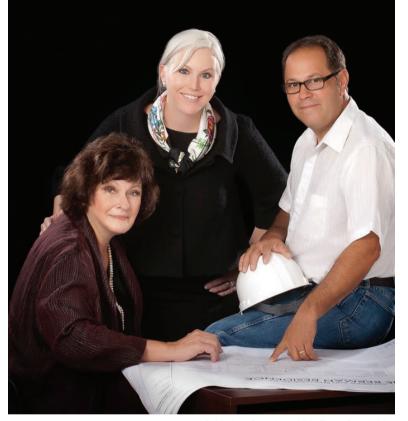
Native Sun Painting is owned and operated by Josh Moffett, a third generation native Sarasotan with over 20 years of personal experience in the industry. Josh has carefully selected and trained skilled craftsmen who share the same passion and drive for success that he does. Native Sun offers both interior and exterior painting services, and each service we offer must provide our customer with the confidence that it is done correctly and must either meet or exceed the manufacturers' specifications. We ensure that projects are done correctly and timely, leaving each job clean and tidy. Native Sun Painting wants to leave customers pleased beyond their expectations. Our goal to make each first-time customer a life-long account.

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ROUNDTABLE HOUSE+HOME INSIGHT CREATIVE MARKETING SECTION :: SRQ MAGAZINE MARCH 2014

## ROCK SOLID CONSTRUCTION GROUP

MARJORIE BROUGHTON, PRESIDENT, NIKKI TAYLOR, VP MARKETING & BUSINESS DEVELOPMENT AND PERRY WHITE, VP CONSTRUCTION



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L-R: Marjorie Broughton, Nikki Taylor, Perry White

## "We are committed to green building that is inspiring and Rock Solid"

### **Rock Solid Construction Group**

1751 Mound Street, Ste 201, Sarasota, FL 34236

Phone: 941-365-1021 • www.rocksolidconstructionsrg.com

WHAT MAKES YOUR COMPANY UNIQUE? What makes Rock Solid different is that we walk, talk, eat and breathe Sarasota; in essence, we are local. We volunteer our time, talent and treasures every day; whether it is long-term planning for one of the boards we are on or writing a grant for the Community Foundation, we are constantly active in the community. Not only does giving back make our heart feel good, but it also allows us to build long-term relationships. We get phone calls every day from any number of people we work side-by-side with asking us to partner with them or wanting to work with us. These are the relationships that last and keep us busy. Ultimately, more than half of our business comes from these relationships.

### WHAT TRENDS ARE YOU SEEING IN THE INDUSTRY?

1) **Lush Lounges**–People want to create a comfortable living room. They are moving away from the stiff, cold sectional sofas to plush lounge furniture that you could use to sleep on or to entertain guests.

2) **Outdoor/Indoor Living**-We are also seeing furniture on casters, which allows them to spin around.

3) **Custom Furniture**-Clients are asking us to reach out to artists to create something special and unique for their home or space.

4) **Gold Accents**-Retro, polished gold and brass accents with added modern features can really pop in a contemporary house.

5) **Green Indoors** – There is an interest in constructing living plant walls, green stairwells, flower power, etc. There are so many systems that can be put in place that allow for self-maintenance of these eco-friendly accents.

 Far-East Opulence – Teaks, Indian woods, Louvre doors, slatted sliding doors, and the West Indies enclave look are popular right now.

Rock Solid Construction Group, Inc. is a Sarasota-based construction firm offering new construction, renovation and build-out services to residential and commercial clients, and to public and private sector markets in a multi-county area. Rock Solid was incorporated in June 2005 and after three successful years of operation received certification (continuing) as a Minority Business Enterprise from the state of Florida. In 2008, Rock Solid was selected "Young Business of the Year" by the Greater Sarasota Chamber of Commerce. President Marjorie Broughton was recognized as Woman Business Entrepreneur of 2011 by the Greater Sarasota Chamber of Commerce. The firm is bonded, licensed and insured, and has established a reputation for quality workmanship, personalized service, and completing projects on schedule and within budget. In addition to active involvement by the owners of Rock Solid on boards of directors for area non-profit organizations, Rock Solid Construction Group, Inc. supports the community by providing construction services at no charge or at cost-only.

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## HOME TECHNOLOGY MADE SIMPLE

WHY DO I NEED A SYSTEMS INTEGRATOR? Activities that used to be simple are becoming increasingly complex. Take watching television, for example. Just determining which TV to buy can be challenge. And now, set top boxes, Blu-ray players, and audio/video receivers have all become part of everyday television viewing. Add in a remote control for each device and even the techiest users can become confused. That's where Tempus comes in.

WHAT SERVICES DOES TEMPUS OFFER? We start with basics, like the structured wiring and wireless networks found in nearly all homes. We're also licensed to install monitored security systems, adding video surveillance and automated access control to further protect your family. Are you a serious audiophile who wants to design a dedicated listening space to recreate a concert experience? Or maybe you'd just like to fill your home with music for a party? Our experts will help you create a house-wide audio system that makes your music come alive. We can also show you all the latest in video entertainment. Whether you'd like a selfcontained theater, complete with themed décor, stadium seating and specialized acoustics and lighting, or simply to enhance your family room viewing experience, Tempus' experts can create it for you...and make it easy to use.

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Lighting and shading systems are among our most popular offerings. Control your lights and shades remotely, to make your home look lived-in while you're out. Have lights in empty rooms turn off automatically, or have the shades drop to block direct sunlight. The energy-saving possibilities are limitless.

We are also the area's sole provider of the Clare home automation solution, which allows you to control all of these systems – and more – individually and in any combination, from the convenience of your own iPhone, iPad or Android phone...from home or away. Simple to use, completely secure, and surprisingly affordable, a Clare automated home represents the ultimate electronic lifestyle.

"Our 'No Surprises / No Excuses' business model means we're on site when we say we will be, we do exactly what we said we'd do and we get the job right, every time."



WHY TEMPUS? Tempus is defined by our experience, and by our professionalism. Founded in 2002 in Sarasota, FL, we've become a predictable and dependable "go-to" provider, as comfortable on jobs in local mainstream homes as we are in the 20,000-plus square foot luxury mansions we routinely service. We listen carefully to our customers, taking the time to really understand their needs, providing them with the information they need to make informed decisions. We eliminate guesswork from their evaluation process, encouraging visits to our Experience Center for eyes-, ears- and hands-on demonstrations of everything we offer. Our rigorous commitment to proven technologies, products and personnel assures our clients' satisfaction, and we're proud of the reputation we've earned as one of the most respected names in our industry.

### **Tempus Pro Services**

7519 Pennsylvania Avenue, Ste 104, Sarasota, FL 34243

Phone: 941-328-3991 • www.tempusproservices.com

Now in our second decade, Tempus Pro Services is the most respected and widely experienced systems integrator on Florida's Gulf Coast. We have more than 30 full-time staff members, ranging from the application experts in the experience Center to our highly trained field crew, managed by jobsite leaders with more than three decades of combined experience. We've built a reputation for exceeding our customers' expectations, regardless of the size or scope of the project.

## VANDYK GROUP OF COMPANIES

JOHN C. VANDYK, PRESIDENT & CEO AND DOMENIC ZITA, EXECUTIVE VICE PRESIDENT



"For over three decades, the VANDYK group of companies has emerged as a leader in the development industry. Passion, vision and inspiration has developed the VANDYK group of companies into a vertically integrated, progressive real estate investment operation."

### VANDYK GROUP OF COMPANIES

### 136 Golden Gate Point, Suite 402, Sarasota, FL 34236

Phone: 941-806-7324 • www.vandykusa.com

WHAT NEW PROJECTS ARE YOU WORKING ON OR HAVE YOU RECENTLY COMPLETED? Over 30 years in Toronto, Ontario, Canada has allowed for us to recently expand our operations to the US with headquarters in Sarasota, Florida. Our first development, ONE88 Residences, is located on Golden Gate Point and features a private collection of eight executive and well-appointed suites overlooking Sarasota Bay and the John Ringling Bridge. This boutique condominium is fully secured, offers breathtaking views, luxury designer finishes, private outdoor living spaces and more while featuring a modern yet sophisticated design. We have also acquired land on Orange Ave, in the historic district of Burns Square, and are currently developing plans to launch tentatively in Fall 2014.

WHAT DIFFERENTIATES YOU FROM OTHER COMPANIES? We're proud of our committed team of passionate, tenacious and forward thinking individuals. Being led and inspired by my vision is what drives VANDYK group of companies and what has led to over three decades of experience as a multi-faceted real estate development corporation. With in-house capabilities, we are able to follow through on the philosophy of developing land acquired and take a hands-on approach to land development. We are able to unlock opportunities by ensuring that we assess the needs of the City or Town, resulting in creative real estate solutions.

**HOW DO YOU MEET AND EXCEED YOUR CLIENTS' NEEDS?** We at VANDYK group of companies are committed to innovative designs, superb craftsmanship and unparalleled customer service, which have earned our company a reputation as one of Ontario's most recognized and respected real estate developers. This philosophy is embossed in our culture and one that we are proud to bring to the US market.

WHAT DO YOU LOOK FOR WHEN TAKING ON NEW PROJECTS? There are a number of aspects we look at before the decision is made to acquire a site. The most important contributing factors include the physical environment and how we can develop the land to benefit and fill the needs of the community.

For over thirty years, the VANDYK group of companies has emerged as a leader in the real estate development industry. Passion, vision and inspiration has developed the VANDYK group of companies into a vertically integrated, progressive real estate investment operation. Since its inception in 1979, VANDYK group of companies has expanded its operations to consist of several divisions such as residential construction, commercial construction services and retail development and property management, making it one of the most respected and recognized development corporations in Ontario, Canada. Most recently, VANDYK group of companies has expanded to the US market through VANDYK USA, headquartered in Sarasota, Florida. With an impressive portfolio consisting of a magnitude of diverse projects, VANDYK group of companies has won industry awards and gained recognition for quality craftsmanship, superior customer service and trend setting designs and products. With experience in custom home design in some of Toronto's most esteemed neighborhoods, and mid rise condominiums such as the Frank Lloyd Wright inspired, Windows on the Green, VANDYK group of companies is a multi-disciplined development corporation. Today the VANDYK team is a dynamic and forward thinking group. Leveraging off of President and CEO, John C. Vandyk's early vision of emerging infill opportunities, the VANDYK group of companies finds itself well positioned, driven by passion, commitment and tenacity, specializing in creative real-estate solutions.

### YODER HOMES

DENNY YODER, OWNER



### WHAT IS YOUR COMPANY'S MISSION AND HOW DO YOU ACCOMPLISH IT?

Transplanting from Indiana to Sarasota in 2005, contractor Denny Yoder quickly discovered the impact of his family name within the community. "We are repeatedly receiving calls from people because the Yoder name is one associated with superior workmanship, value and integrity. We have worked hard to deliver those standards by assembling an exceptional team of experienced craftsmen committed to creating a quality product on-time and within budget."

Yoder Homes & Remodeling's mission is to build long lasting relationships with the clients it serves well beyond project completion. "A custom home or remodeling project is often viewed as a daunting ordeal. Everyone here at Yoder Homes & Remodeling is dedicated to making the process as stress-free as possible. We offer the resources to bring your dreams to life with an in-house cabinet line and designer, as well as a selections coordinator to help you with the many crucial decisions along the way. In addition, we utilize an online tool that helps you track your project from schedule to selections to total costs. Our goal is to provide you with an end product that will meet all of your needs and be a source of joy for many years to come."

As one of the area's premier custom home and remodeling experts, Yoder Homes & Remodeling attributes the company's continued growth and success to its customer-centered approach. "Much of our business comes from word-of-mouth referrals by previous homeowners. We view that as the highest of compliments and affirmation that we are living up to the family name."

### "Our goal is to provide you with an end product that will meet all of your needs and be a source of joy for many years to come."

### **Yoder Homes**

500 N. Central Avenue, Sarasota, FL 34236

Phone: 941.758-4028 • www.yoder-homes.com

Combining his 30-year background in the home-building business with a degree in mechanical engineering, Denny Yoder brings a wealth of knowledge and expertise to his role as President of Yoder Homes & Remodeling (www.yoder-homes.com). Since its conception in 2005, this well-respected new home and remodeling firm has experienced considerable growth in spite of an economic downturn. To date, the Yoder Homes & Remodeling team has grown and employs over 26 highly skilled professionals devoted to the company's high ethical and quality standards. In December, the company moved to its new offices and Dura Supreme Cabinetry showroom at 500 N. Central Avenue in the Rosemary District of Sarasota.

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